

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 01142 151311Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----151312Z 038977 /43

R 151150Z MAR 77  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 0053  
AMEMBASSY BRUSSELS  
AMEMBASSY LONDON  
AMCONSUL GOTEBOG BY POUCH

UNCLAS STOCKHOLM 1142

E.O. 11652: N/A  
TAGS: BTIO, SW  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/01/P 0114
  2. DATE: 03/10/77
  3. TRUMME
  4. 401/SWEDEN
  5. IAD
  - 6A. REPLY TO --
  - 6B. MR. ULF THOREN
  - 6C. TAGE THOREN HB  
BOX 86  
S-162 12 VALLINGBY 1, SWEDEN
  7. CABLE: N/A TELEX: 13164  
TELEPHONE: 08/37 66 50
  8. --
  9. 111-12 AGENT/DISTRIBUTOR
  10. DESCRIPTION  
3494120-0000 ENGINEERED SPECIFICATION VALVES  
34944XX-0000 PLUMBING AND HEATING VALVES AND  
SPECIALITIES  
24945XX-0000 METAL FITTINGS, FLANGES, AND UNIONS
- UNCLASSIFIED

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FOR PIPING SYSTEMS  
3433350-0000 CONVECTORS  
34320XX-0000 PLUMBING FIXTURE, FITTINGS AND  
38113XX- TRIM, AND SPECIAL LABORATORY  
FITTINGS FOR GASES, LIQUIDS, ETC.

THIS FIRM WAS ESTABLISHED IN 1976 BY MR. TAGE THOREN,

FORMER SALES MANAGER OF ONE OF THE MAIN SWEDISH DISTRIBUTORS OF PLUMBING VALVES AND FITTINGS AS WELL AS OTHER PRODUCTS, AND HIS SON, MR. ULF THOREN, WHO HOLDS A MASTERS DEGREE IN BUSINESS ADMINISTRATION AND HAS BEEN EMPLOYED BY A LARGE FREIGHT FORWARDING COMPANY. MR. TAGE THOREN HAS GOOD TRADE CONTACTS WITH THE SECTIONS OF COUNTRY COUNCILS THAT PURCHASE EQUIPMENT FOR HOSPITALS AND OTHER PUBLIC INSTITUTIONS AND WITH CONSULTANTS TO BUILDING CONTRACTORS. THE FIRM ALREADY REPRESENTS A LARGE SWEDISH MANUFACTURER OF STAINLESS STEEL PRODUCTS AND A DANISH MANUFACTURER OF DISINFECTING DISHWASHERS FOR HOSPITALS, BUT WANTS TO EXPAND ITS PRODUCT LINE. LOCAL CREDIT SOURCES RECOMMEND THE FIRM AS A TRADE CONTACT, PROVIDED NORMAL BUSINESS PRECAUTIONS ARE OBSERVED, SINCE FIRM WAS VERY RECENTLY ESTABLISHED.

SMITH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 15-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STOCKH01142  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770088-0817  
**Format:** TEL  
**From:** STOCKHOLM  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 79  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 81ff80b7-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3099579  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BTIO, SW  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odhc://SAS/SAS.dbo.SAS\_Docs/81ff80b7-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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